

Hapag-Lloyd (South / Latin America) August 2016 Primary Surcharge Notice

Dear Customer,

In this edition of the Hapag-Lloyd Region Americas Customer Primary Surcharge Notice we will cover the following topics for South / Latin America:

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Important Note:

This Newsletter provides an overview on the most significant developments related to the commercial business of Hapag-Lloyd (America). Please note that all changes which do require a legal 30-day notice are duly filed and announced in the respective Public Tariffs and this document shows some of these changes for informational purposes only. This document, in no way, replaces the application of the Public Tariff.

General

1. Bunker Charge (BUC) and Emergency Bunker Surcharge (EBS) for South / Latin America export trades effective September 1st, 2016:

From	Trade To	in USD per TEU	
		BUC	EBS
SAEC	Middle East	365	0
SAEC	Mediterranean	329	0
SAEC	North Europe (Excl SCAN/Baltic)	308	0
SAEC	Central America, Caribbean, SAWC	217	0
SAEC	South and West Africa	464	--
SAEC	Mexico	217	0
SAEC	Oceania	318	75
SAWC	Middle East	340	0
SAWC	Mediterranean	350	0
SAWC	Mexico	99	0
SAWC	North Europe (Excl SCAN/Baltic)	251	0
SAWC	Central America, Caribbean	99	0
SAWC	Oceania	318	75
SAWC	South and West Africa	574	--
SAWC, SAEC	East Asia, ISC	346	0
SAWC, SAEC	US, Canada	162	0
Central America, Caribbean	Middle East	297	0
Central America, Caribbean	East Asia, ISC	291	0
Central America, Caribbean	Mediterranean	252	0
Central America, Caribbean	North Europe (Excl SCAN/Baltic)	269	0
Central America, Caribbean	South and West Africa	471	--
Central America, Caribbean	USEC, Canada EC, US Gulf	81	0
Central America, Caribbean	USWC, Canada WC	197	0

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From	Trade To	in USD per TEU	
		BUC	EBS
Central America, Caribbean	Oceania	209	75
Central America, Caribbean	Mexico	98	0
Central America, Caribbean	SAWC	101	0
Central America, Caribbean IRT	Central America, Caribbean IRT	53	0
Central America, Caribbean, SAWC	SAEC	217	0
SAEC IRT	SAEC IRT	56	0
SAWC IRT	SAWC IRT	50	0

- The EBS applies to ALL cargo where the BUC is included or fixed.
- The EBS does NOT apply to any business that is currently being charged full BUC, floating per HL tariff.
- The EBS changes will be announced with requested/appropriate notice.

2. Low Sulfur Fuel Surcharge Summary for South / Latin America exports effective September 1st, 2016:

From	Trade To	in USD per TEU
		LSF
Central America, Caribbean	North Europe (Excl SCAN/Baltic)	25
SAEC	North Europe (Excl SCAN/Baltic)	25
SAWC	North Europe (Excl SCAN/Baltic)	25
Central America, Caribbean	SCAN/Baltic	55
SAEC	SCAN/Baltic	55
SAWC	SCAN/Baltic	55
Central America, Caribbean	USEC, Canada EC, US Gulf	15
Central America, Caribbean	USWC, Canada WC	30
SAWC, SAEC	US, Canada	30

***Scan/ Baltic comprises Denmark, Norway, Sweden, Finland, Russia, Latvia, Estonia, Lithuania, Poland.

3. Currency Adjustment Factor (CAF) effective September 1st, 2016:

From	Trade To	in USD per TEU		
		20'	40'	%
Central America, Caribbean	North Europe	--	--	5.00%
SAEC	North Europe	--	--	5.00%
Central America, Caribbean	Mediterranean	--	--	5.00%
SAEC	Mediterranean	--	--	5.00%
Central America, Caribbean	South and West Africa	--	--	5.00%
SAEC	South and West Africa	--	--	5.00%

4. General Rate Increase (GRI) summary reminder:

	From	Rate Recovery Plan			Remarks
		To	Effective Date	Amount	
General Rate Increase	East Asia	Mexico, West Coast of Central America and West Coast of South America	1-Sep-2016	USD 750 / 20' and USD 1500 / 40'	
	East Asia	Caribbean, East Coast of Central America, Panama, Gulf of Mexico and Progreso	1-Sep-2016	USD 1050 / 20' and USD 1500 / 40'	

Sincerely,
Hapag-Lloyd AG